



Helping your parents to downsize their home

There are many reasons why grandparents decide to downsize to a smaller home. Usually, it's because after many years of cleaning and maintaining a big house, they want to kick back and have less on their to-do list. For others, it may involve moving to a senior community, to a warmer climate or taking a big leap and relocating to be nearer to grandchildren.

Downsizing does mean one thing for certain—cleaning out items that are no longer needed. This is a good time for adult children to step in and help out. If there are items that are really difficult to give up, it might make sense for them to find a new “home” with a younger family member. Yard sales, Craigslist and donations to charity are also good ways to clean out items that won't be needed in a smaller home.

It's also a good idea to talk with a financial advisor to determine a “safe” price range for a new home. Selling a larger home can bring in a nice amount of money, but small homes with nice finishes and possible HOA fees can eat up that windfall quickly. Just be sure that your parents are setting themselves up for success in a new place.

Finally, when all of the prep work has been done, consult a professional real estate agent, who can help you and your parents to find the right house in the right place—at the right price. Whether it's around the corner from you, or on the beach in Florida, the new home should match long-term needs (one level living) while allowing for the lifestyle that your parents are comfortable with (a community fitness center and pool).

The Mindy + Darla team is here to help! We understand the challenges of downsizing and can guide you through the process as you help your parents to move into the next phase of their lives.

Contact us at mindyanddarla@howardhanna.com or visit mindyanddarla.com to learn more about our real estate services both here and across the country. We'll take the time to understand your family's goals, ensuring that your kids and their grandparents have many happy visits together in a new, downsized home!



mindy ♦ darla
YOUR FRIENDS IN REAL ESTATE



Serving the entire Pittsburgh area and beyond.
Proud to support local charities with every transaction.

- 5 Star Zillow Rating • Top 5% REALTORS® Nationwide
- 20+ Years Sales Experience/almost \$100 Million Sold

Howard Hanna Seven Fields
100 Highpointe Drive
Seven Fields, PA 16046
.....
Office: 724-772-8822
Mindy Pry Madison: 412.726.5958
Darla Garcia: 412.607.5143

MindyandDarla.com
mindyanddarla@howardhanna.com